

Zhe Liu

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ACADEMIC APPOINTMENT	Imperial College London, Imperial Business School <i>Department of Analytics, Marketing & Operations</i> Assistant Professor of Operations Management	London, UK 2019–current
EDUCATION	Columbia University, Graduate School of Business Ph.D., Operations Management Advisors: Awi Federgruen, Costis Maglaras Tsinghua University B.S., Industrial Engineering Advisor: Zuo-Jun Max Shen	New York, NY 2013–2019 Beijing, China 2009–2013
RESEARCH INTERESTS	Revenue management: operations and design of sharing economy platforms, assortment optimization Supply chain management: multi-sourcing, inventory management	
JOURNAL PUBLICATIONS	<p>[1] Dual Sourcing under Internal and External Volatilities, <i>Manufacturing & Service Operations Management</i>, 27(3):975-992, 2025. (with Awi Federgruen and Jiaqi Lu)</p> <ul style="list-style-type: none"> • MSOM Supply Chain Management SIG Invited Talk, 2021 <p>[2] Ride-Hailing Networks with Strategic Drivers: The Impact of Platform Control Capabilities on Performance, <i>Manufacturing & Service Operations Management</i>, 25(5):1890-1908, 2023 (with Philipp Afèche and Costis Maglaras)</p> <ul style="list-style-type: none"> • MSOM Service SIG Invited Talk, 2018 <p>[3] Combined Pricing and Inventory Control with Multiple Unreliable Suppliers, <i>Operations Research Letters</i>, 51(1):60-66, 2023 (with Awi Federgruen and Jiaqi Lu)</p> <p>[4] Dual Sourcing: Creating and Utilizing Flexible Capacities with a Second Supply Source, <i>Production and Operations Management</i>, 31(7):2789-2805, 2022 (with Awi Federgruen and Lijian Lu)</p> <ul style="list-style-type: none"> • 2nd Place, POMS College of SCM Student Paper Competition, 2018 • 2nd Place, POMS-HK Best Student Paper Competition, 2019 <p>[5] Synthesis and Generalization of Structural Results in Inventory Management: A Generalized Convexity Property, <i>Mathematics of Operations Research</i>, 45(2):547-575, 2020 (with Awi Federgruen and Lijian Lu)</p> <ul style="list-style-type: none"> • Finalist, George Nicholson Student Paper Competition, 2018 • MSOM Supply Chain Management SIG Invited Talk, 2018 	
WORKING PAPERS	<p>[6] Sourcing with Demand Updates, <i>Management Science</i>, major revision. (with Awi Federgruen and Jiaqi Lu)</p> <ul style="list-style-type: none"> • MSOM Supply Chain Management SIG Invited Talk, 2023 <p>[7] Operating Three-sided Marketplace: Pricing and Spatial Staffing in Food Delivery Systems, <i>Management Science</i>, major revision. (with Yiwen Shen and Yanwei Sun)</p> <ul style="list-style-type: none"> • 1st Place, INFORMS Service Science Best Cluster Paper Award, 2024 • 2nd Place, CSAMSE Best Paper Award, 2024 	

	<p>[8] Information Design and Pricing in Lead-Selling Platforms with Supply Competition, <i>Management Science</i>, major revision. (with Yanwei Sun, Niloofar Zamani-Foroushani and Jiahua Wu)</p> <ul style="list-style-type: none"> • Proceedings of the 25th ACM Conference on Economics and Computation, <i>EC'24</i> <p>[9] Assortment Optimization and Pricing in a Queue, <i>Management Science</i>, reject & resubmit. (with Kalyan Talluri and Shixin Wang)</p> <p>[10] On-Off Systems with Strategic Customers, <i>Operations Research</i>, under review. (with Yanwei Sun and Chiwei Yan)</p> <p>[11] Trip Radar: a Controlled Decentralized System to Enhance Matchmaking in Ride-Hailing. (with Hongfan Chen, Anran Li and Quan Zhou)</p>
WORK IN PROGRESS	<p>[12] Robust Weakly Coupled Markov Decision Processes. (with Fupeng Sun, Huikang Liu and Wolfram Wiesemann)</p> <p>[13] Surge Pricing and Dynamic Matching for Hotspot Demand Shock in Ride-Hailing Networks. (with Philipp Afèche and Costis Maglaras)</p> <p>[14] The Price of Prestige: Exclusive Pricing and Selling of Luxury Bands and Resale Market Dynamics. (with Anran Li and Rachel Q. Zhang)</p> <p>[15] Information Design in Research Funding. (with Anran Li, Wenqi Lian and Mengyang Lin)</p> <p>[16] Inventory Control and Markdown Pricing of Perishable Products with Waste Constraints. (with Gah-Yi Ban and Molly Wang)</p>
OTHER WORKS	<p>Inventory Strategies for Service-Sensitive Demands, <i>Undergraduate Thesis</i>, 2013. (Advisor: Zuo-Jun Max Shen)</p> <p>Service Parts Demand Forecasting and Multi-Echelon Inventory Network Design, <i>Research Report for Caterpillar Logistics</i>, 2013. (with K. Wang, W. Zhu and X. Zhao)</p> <p>Multistage Stochastic Mixed-Integer Programs for Optimizing Gas Contract and Maintenance Scheduling, <i>Permanent working paper</i>, 2012. (with Siqian Shen)</p> <p>Intermittent Demand Forecasting of Slow Moving Parts, <i>Tsinghua University Student Journal</i>, 4(2): 34-49, 2012. (with Jialing Tao and Yi Yang)</p>
CASES	<p>ILUMÉXICO: A Built-for-Assembly Supply Chain Strategy, <i>Columbia CaseWorks</i>, ID: 170203, 2017. (with Awi Federgruen and Abigail Talcott-Schlaifer)</p>
INDUSTRY	<p>Research Scientist Intern, Amazon, Seattle June–Aug. 2018</p>
TEACHING	<p>Imperial Business School, London, UK</p> <ul style="list-style-type: none"> • Big Data, AI and Machine Learning (MBA elective) 2020–2025 • Decision Analytics (MBA core) 2021–2022 • Optimization (PhD core) 2020, 2022–2025 • Maths and Statistics Foundations for Analytics (MSBA core) 2019–2025 <p>London Business School, London, UK</p> <ul style="list-style-type: none"> • Demand and Revenue Management (PhD elective) 2020, 2022, 2024 • Advanced Optimization (PhD elective) 2023 <p>Columbia Business School, New York, NY</p> <ul style="list-style-type: none"> • MBA Excel Workshop—Advanced Level 2015–2017 • Intro to Spreadsheet Optimization and Simulation (MSE master) 2016–2017

HONORS AND
AWARDS

- 1st Place, INFORMS Service Science Best Cluster Paper Award, 2024
- 2nd Place, CSAMSE Best Paper Award, 2024
- MSOM Supply Chain Management SIG Invited Talk, 2023
- Management Science Meritorious Service Award, 2022
- MSOM Meritorious Service Award, 2022
- MSOM Supply Chain Management SIG Invited Talk, 2021
- 2nd Place, POMS-HK Best Student Paper Competition, 2019
- Finalist, George Nicholson Student Paper Competition, 2018
- 2nd Place, POMS College of SCM Student Paper Competition, 2018
- Doctoral Fellow Presentation at Deming Cup Award Ceremony, 2018
- Chazen Institute for Global Business Research Award, 2018
- MSOM Service SIG Invited Talk (8/66 submissions), 2018
- MSOM Supply Chain Management SIG Invited Talk (8/43 submissions), 2018
- Deming Doctoral Research Fellowship, 2016
- Deming Doctoral Research Fellowship, 2015
- Doctoral Fellowship, Columbia Business School, 2013–2018
- Tsinghua University Outstanding Undergraduate Student Award, 2013.
- Beijing Outstanding Undergraduate Student Award, 2013.
- President Jiang Nan-Xiang Scholarship, Tsinghua University, 2012.
- 1st Place, 30th Tsinghua Challenge Cup Research and Innovation Contest, 2012.
- Changhong Scholarship, Tsinghua University, 2011.
- Outstanding Prize (Top 4/8000) in 27th National College Physics Contest, 2011.
- OOCL Scholarship, Tsinghua University, 2010.

SERVICES

- PhD Director of the Analytics & Operations area, Imperial Business School
- Guest Associate Editor for *Naval Research Logistics*
- Journal referee for *Management Science*, *Manufacturing & Service Operations Management*, *Operations Research*, *Operations Research Letters*, *Production & Operations Management*, *Transportation Science*, *Transportation Research Part B*
- External reviewer for the Research Grants Council (RGC) of Hong Kong
- Committee Member
 - INFORMS RMP Jeff McGill Student Paper Award, 2024–2025
 - 2026 INFORMS TSL Conference
- Judge
 - POMS-HK Best Student Paper Competition, 2023–2024
 - MSOM Student Paper Competition, 2024–2025
 - CSAMSE Best Paper Competition, 2024
 - POMS College of Service Operations Management Best Student Paper Competition, 2025
- Reviewer
 - MSOM Service SIG Conference, 2022, 2024
 - MSOM Supply Chain Management SIG Conference, 2020–2022, 2025
- Organizer of the 2023 INFORMS RMP Annual Conference, Imperial College Business School

STUDENT
SUPERVISION

Current PhD students

- Niloofar Zamani-Foroushani (jointly with Prof. Jiahua Wu), 2021 –
- Yanwei Sun (jointly with Prof. Jiahua Wu), 2022 –
- Fupeng Sun (jointly with Prof. Wolfram Wiesemann), 2023 –

INVITED SEMINARS	• University of Macau, Faculty of Business Administration	2025
	• IESE Business School	2025
	• Xi'an Jiaotong University, School of Management	2025
	• Durham University, Business School	2024
	• Control and Optimization Seminar, Imperial College London	2024
	• Hong Kong University of Science and Technology, Department of IEDA	2023
	• Chinese University of Hong Kong, Shenzhen, School of Data Science	2023
	• Hong Kong Polytechnic University	2022
	• Rotman Young Scholar Seminar Series, University of Toronto	2022
	• Chinese University of Hong Kong, CUHK Business School	2022
	• Shanghai Jiao Tong University, Antai College of Economics and Management	2021
	• University of Science and Technology of China, School of Management	2021
	• Tianjin University, College of Management and Economics	2021
	• Fudan University, School of Management	2020
	• University College London, School of Management	2019
	• Imperial College London, Imperial College Business School	2019
	• University of Toronto, Rotman School of Management	2019
	• University of Miami, Miami Business School	2019
	• Indiana University, Kelley School of Business	2019
	• University of Hong Kong, Faculty of Business and Economics	2019
	• City University of Hong Kong, College of Business	2019
	• Hong Kong University of Science and Technology, HKUST Business School	2019
	• Northwestern University, Kellogg School of Management	2018
CONFERENCE TALKS	• INFORMS RMP Section Conference, Columbia University	July 2025
	• MSOM Annual Conference, London Business School, London	June 2025
	• INFORMS Annual Meeting, Seattle, WA	Oct. 2024
	• INFORMS RMP Section Conference, UCLA	July 2024
	• MSOM Annual Conference, Minneapolis, MN (2 talks)	July 2024
	• INFORMS Annual Meeting, Phoenix, AZ	Oct. 2023
	• Marketplace Innovation Workshop (virtual)	May 2023
	• INFORMS RMP Section Conference (virtual), Chicago Booth	June 2022
	• Marketplace Innovation Workshop (virtual)	May 2022
	• INFORMS Annual Meeting (virtual), Anaheim, CA	Oct. 2021
	• CSAMSE Annual Conference, Shanghai, China	July 2021
	• INFORMS RMP Section Conference (virtual), Johns Hopkins University	June 2021
	• MSOM Annual Conference (virtual), Indiana University	June 2021
	• INFORMS Annual Meeting (virtual) (2 talks)	Nov. 2020
	• INFORMS Annual Meeting, Seattle, WA (3 talks)	Oct. 2019
	• 5th Annual Fashion Operations and Retailing Conference, London, UK	Oct. 2019
	• MSOM Annual Conference, Singapore	July 2019
	• INFORMS RMP Section Conference, Stanford, CA	June 2019
	• POMS-HK Int'l Conference (Student Paper Competition), Hong Kong	Jan. 2019
	• INFORMS Annual Meeting, Phoenix, AZ (3 talks; George Nicholson Student Paper Competition)	Nov. 2018
	• MSOM Service SIG Meeting, Dallas, TX	July 2018
	• MSOM Supply Chain Management SIG Meeting, Dallas, TX	July 2018
	• MSOM Annual Conference, Dallas, TX (2 talks)	July 2018
	• INFORMS RMP Section Conference, Toronto, Canada	June 2018
	• POMS Annual Conference (Student Paper Competition), Houston, TX	May 2018
	• INFORMS Annual Meeting, Houston, TX (2 talks)	Oct. 2017
	• Amazon Supply Chain Optimization Summit (Poster), Seattle, WA	Oct. 2017
	• CSAMSE Annual Conference, Guangzhou, China	July 2017
	• MSOM Annual Conference, Chapel Hill, NC	June 2017

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| • Marketplace Innovation Workshop, Stanford, CA | June 2017 |
| • Deming Doctoral Fellow Seminar, New York, NY | April 2017 |
| • INFORMS Annual Meeting, Nashville, TN (3 talks) | Nov. 2016 |
| • MSOM Annual Conference, Auckland, New Zealand (2 talks) | July 2016 |
| • INFORMS RMP Section Conference, New York, NY | June 2016 |
| • Trans-Atlantic Doctoral Conference, London, UK | May 2016 |
| • Deming Doctoral Fellow Seminar, New York, NY | April 2016 |

Last updated on July 28, 2025